## Missouri DECA CDC

### Registration Information

### **Materials Required**

All delegates to the State DECA CDC must qualify through participation at the District CDC. A student may participate in only one competitive event at the State CDC. Chapter advisors must submit their registration materials to the district Competitive Events Director. Materials required by your Competitive Events Director are:

- 1. Chapter Registration Summary
- 2. Chapter Registration and Rooming Form
- 3. Check or purchase order for amount due
- 4. Competitive events which must be registered prior to the conference
- 5. Statement of Assurance Form if not previously submitted to the State Advisor
- 6. Agreement to Supervise, if required

When completing the Chapter Registration and Rooming form be sure to spell names correctly, and if not typed, that the names are legible. Check the names against the names on your roster to insure that they are spelled the same, use the same nickname, etc. The name you submit on registration must be the same as on your membership roster. If the student is on a second semester additions roster, put an A after their roster number. Use the event abbreviations on the enclosed list on the form

All registration, changes, rooming assignments and other special problems must be handled through your district Competitive Events Director. Room assignments and arrival times for each district have been set. No district will be registered until all chapter advisors from the district are present. Do not come early. Your rooms will not be ready.

### **Registration Costs**

Registration amounts: includes 2 nights lodging, 4 meals, conference materials, entertainment, and facilities at the Lodge:



STATE CAREER DEVELOPMENT CONFERENCE MARCH 16-18, 2003 LODGE OF FOUR SEASONS 800/843-5253

### Students, state

supported chapters\* \$132

### Students non-supported

chapters \$171 Adults, single room \$297 Adults, double room \$213

## State Officers, State Officer

Advisors, Leadership Academy Directors no charge

\*State supported chapters have participated in state approved fund raising projects and met the minimum criteria for approval. A list of supported chapters is included in this mailing. All students from state supported chapters may register at the reduced registration rate for supported chapters. The deadline for being on record as state supported for the State CDC is February 7.

If you have questions concerning your chapter's eligibility for support, please call immediately. List state officers and state

officer advisors in a separate room on the Chapter Registration and Rooming form.

The number of delegates from District CDC to State CDC, and from State CDC to International CDC is determined by a quota system. A list of eligible delegates according to these quotas is included with this letter.

#### Written Events Registration

The following entries must be registered with the State Association by your district Competitive Events Director. Check with your Competitive Events Director for the deadline in your district. Only one copy of each event is required.

International Marketing
Marketing Research Events
Chapter Team Events Entrepreneurship
Written

E-Commerce Business Plan Chapter Activities Rookie Chapter Activities

Your District Competitive Events Director registers the following during the registration meeting at the Lodge on March 16: Entrepreneurship Participating Advertising Campaign

Fashion Merchandise Promotion Plan.

Only one copy must be submitted. Students should retain a copy for use during the presentation.

All written events must be submitted in an official DECA Written Events Portfolio. Be sure that the *Written Event Entry Statement of Assurances* form (found in the *DECA Guide*) is included with all events for which it is required. Check the event guidelines Checklist Standards to see if the project requires it. Projects will be assessed 15 penalty points if this form is missing. All written entries must have a label on the upper right corner of the front cover with school name, DECA district number, and event abbreviation.

A chapter's conference delegation must meet the adult to student ratio established by the conference. At the State CDC that ratio is one adult for every 10 students, or any fraction thereof. Adults must be employees of the chapter's school district

or chapter advisors who have submitted an *Agreement to Supervise* form with the appropriate signatures. Each advisor must have in their possession the *Comprehensive Consent* form for each student they are supervising at the conference.

School administrators and counselors are welcome to attend all or part of the State DECA CDC. Be sure to include them on the registration form. If you need lodging and/or meals for a bus driver be sure to show that person on your registration.

It is your responsibility as a chapter advisor to insure that all district CDC competitors are State and International DECA members. Please take a few minutes prior to your district conference to insure that your membership rosters are correct. No additions may be made to your roster after your district conference.

Full refunds will be granted for requests received in writing prior to March 8. No refunds will be given after that date, however competitive event directors may substitute competitors until March 13.

### **Conference Program**

A tentative copy of the conference agenda is enclosed. Delegates are required to wear professional dress at the Sunday buffet, opening session, during competition, and at the awards session. If a student's current wardrobe does not include the appropriate attire, they should make arrangements to procure the proper clothes, or not plan to attend the State DECA CDC. Students not appropriately attired should expect to be asked by any advisor to return to their room, put on the appropriate attire, and return to the session. Please help your students to enjoy the conference by working with them to plan and bring the appropriate attire.

# International DECA CDC

We will travel as a state delegation to the International Career Development Conference (ICDC) in Orlando on Friday, April 25 and return on Wednesday, April 30. Students or advisors may not attend only part of the conference, or provide their own travel. Please ask students to commit prior to the state conference whether or not they will attend the ICDC if they qualify. Chapter advisors with qualifying students must attend the ICDC registration session immediately after the State CDC awards session on Tuesday, March 18. The ICDC competitive events quota is included. Only students and their advisors who have qualified may attend the conference.

**Approximate** registration costs for the International DECA CDC are:

quad - \$651 triple - \$709 double - \$824 single - \$1145

This amount includes conference registration, air and ground transportation, 5 nights lodging, and state activities. State support for qualifying students will be deducted from the above amounts.

### State Support to International CDC

Support from the state association is available to students from state supported chapters in the following events:

Individual Series - each student International Marketing - one per team

Management Team Decision
Making - each student
Marketing Research Events -one
per team

Chapter Events - one per team Technical Marketing - each student

Advertising Campaign - one per team

Fashion Merchandising - each student

Entrepreneurship Participating – each student

Entrepreneurship Written, International Business Plan, E-Commerce Business Plan – one per team.

Leadership Delegate - each student

State Officers - each student

## Friends of DECA Diamond Awards

Nominations for the *Friends of DECA Award* and *Diamond Award* are due in this office by March 1. The nomination form is available on the website at:

http://www.dese.state.mo.us/divvoced/mce/deca/Guide%207.htm

### **Conference T-shirts**

Every delegate, students and advisors, to the State CDC will receive a conference t-shirt. Please indicate the size on the chapter registration and rooming form. Shirts are available in small, medium, large, x-large, xx-large and xxx-large. Changes cannot be made to your order after you submit your registration.

## PIZZA HUT - THE OFFICIAL CONFERENCE PIZZA PROVIDER

The Pizza Hut, located on Business Highway 54 in Lake Ozark (573/365-3738), will provide a special discount on pizzas ordered by DECA members during our State CDC. Discount coupons will be provided to all delegates in their registration materials. In order to receive the discount, the individual placing the order must specify that it is a DECA order and must present the coupon upon delivery. This discount is not applicable for District Pizza Party orders, as those orders are already discounted.

### **NON-SMOKING**

No smoking is allowed at the Missouri State Career Development Conference. Smoking is a violation of item 8 on the Delegate Conduct Practices and Procedures.

#### Advisor health contact information

Enclosed is a health contact information form. If you wish, you may submit this to the state office so that we will have immediately available information on whom to contact should an emergency arise at any Missouri DECA state sponsored conference. Completion and submission of the form is voluntary.



Accommodation

In compliance with the Americans with Disabilities Act, Missouri DECA will make all reasonable efforts to accommodate persons with disabilities at its meetings. Please call (573) 751-4367 with your requests before March 8.

### Included with this newsletter:

- conference agenda
- district to state CDC quota
- state to International CDC quota
- registration/rooming form
- registration summary form
- competitive event list
- comprehensive consent form
- statement of assurance form
- agreement to supervise formlist of state supported chapters
- · advisor health contact form

# Chapter Registration Summary State DECA CDC

This summary form, the Chapter Registration and Rooming Form, and check or purchase **order must be submitted to your DECA District Competitive Events Director** by the deadline established by each district.

No cash or student checks will be accepted.

Send payment to:

Director.

Your district will not be able to check in at the State CDC until every chapter in the district is present and has completed all registration requirements with the District Competitive Events Director.

Schoo	l:			
	State Officers, State Officer Advisors, Leadership Academy Directors	@	\$0 =	
	Students, Supported		@	\$132 =
	Student, Non-supported		@	\$171 =
	Adults, single		@	\$297 =
	Adults, double		@	\$213 =
	Total Number students and adults			
	Total Amount Due		\$	
	☐ Check Enclosed			
	☐ Purchase Order of	or requ	uisition	with administrator signature

All registration materials, including a copy of this form, go to the District Competitive Events

Jefferson City, MO 65102-0480

Missouri DECA

P.O. Box 480

## DECA CHAPTER REGISTRATION and ROOMING STATE CDC

School:	State Supported		page of		
This form is for registering students and assigning	□ Nog them to rooms. Be sure to include a	ill adults on t	his list.		
First Name Room 1	Last Name	M/F	Event Abbrv.	Roster Line Number	T-Shirt Size
	<u> </u>				
				I	1
Room 2				·	
		!		!	!
Room 3				ı	
	-	!		!	!
Room 4					

### STATE DECA CDC AGENDA

### Sunday, March 16, 2003

3:00 pm Registration -- times assigned by district

5:00 pm State Officers' Meeting

5:30 -7:00 pm Buffet Dinner 7:30 pm Opening Session

9:00 pm Dance

9:30 pm Advisors' Meeting 10:45 pm District Meetings

11:30 pm Curfew

### Monday, March 17, 2003

8:00 am Event Managers Meeting Individual Series Events

8:30 am Event Managers Meeting Team Events

8:30 am Individual Series Event Coordinators Meeting

8:30 am Leadership Delegates Academy

10:00 am Judges Reception9:30 am Testing for Events

9:30 am Event Managers Meeting Chapter and Marketing Research

**Events** 

10:30 am Team and Project Events Begin

11:00 am Movie 12:00 noon Luncheon

2:00 pm Cruise I (Sign Up at Hospitality Desk)

2:00 pm Movie

3:00 pm Event Debriefing 4:00 pm Written Events Exhibit

4:30 pm Cruise II (Sign Up at Hospitality Desk)

5:30 pm Dinner Buffet 7:00 pm Advisors' Meeting

8:00 pm Ricky Kalmon, Hypnotist

9:00 pm Dance

10:45 pm District Meetings

11:30 pm Curfew

### Tuesday, March 18, 2003

8:00 am District Meetings

9:00 am Grand Awards Session

10:30 am Awards Brunch (Meal Ticket Required)
11:00 am Advisors' Meeting for International CDC



### **2002-2003 MISSOURI DECA** COMPETITIVE EVENTS LIST

Individual Series Events

Apparel and Accessories Marketing--Associate Level AAAL AAML Apparel and Accessories Marketing--Management Level

Food Marketing Series--Associate Level **FMAL FMML** Food Marketing Series--Management Level

Marketing Management Series MMS

**RMAL** Retail Merchandising Series--Associate Level Retail Merchandising Series--Management Level **RMML** QSRM Quick Serve Restaurant Management Series **FSRM** Full Service Restaurant Management Series BSM **Business Services Marketing Series** Vehicles and Petroleum Marketing Series VPM

Management Team Decision Making Pilot Events

Financial Services Management Team Decision Making Pilot Event **HMDM** Hospitality Services Management Team Decision Making Pilot Event

**TMDM** Travel and Tourism Marketing Management Team Decision Making Pilot Event **SMDM** 

Sports, Entertainment and Recreation Management Team Decision Making Pilot Event

**EMDM E-Commerce Marketing Team Decision Making Event** 

Marketing Research Events

BFR Business or Financial Services Marketing Research Event

**FMR** Food Marketing Research Event GKR General Marketing Research Event

HRR Hospitality and Recreation Marketing Research Event

**RMR** Retail Marketing Research Event

**Chapter Team Events** 

CCP Civic Consciousness Project CMP Creative Marketing Project FEE Free Enterprise Project **LEP** Learn and Earn Project **PRP Public Relations Project** 

#### Business Management and Entrepreneurship Events

ENP Entrepreneurship Participating Event (Creating an Independent or Franchising Business)

**ENW** Entrepreneurship Written Event IRP International Business Plan Event **EBP** E-Commerce Business Plan Pilot Event

Marketing Representative Events

Advertising Campaign Event ADC

**FMP** Fashion Merchandising Promotion Plan Event

TME Technical Sales Event

Special Events State Events

LEAD Leadership Delegates CHP Chapter Awards **RCHP** Rookie Chapter Awards

7UP Challenge

VΒ Virtual Business Challenge

### District to State Competitive Events Quota 2002-2003

Category	<b>Event</b>	1	2	3	4	5	6	7	8	9	10	11	12	total
Indiv. Series		4	2	3	3	3	5	3	3	3	2	3	2	36
	AAAL													
	AAML													
	FMAL													
	FMML													
	MMS													
	RMAL													
	RMML													
	QSRM													
	FSRM													
	BSM													
	VPM													
MDM		2	1	2	2	2	3	2	2	2	1	2	1	22
	FMDM													
	HMDM													
	TMDM													
	SMDM													
	EMDM													
Mkt		2	1	1	4	3	2	1	5	2	1	2	1	25
Research														
	BFR													
	FMR													
	GKR													
	HRR													
	RMR													
Chapter Evts		4	1	3	2	4	2	1	3	1	1	1	1	24
	CCP													
	CMP													
	FEE													
	LEP													
	PRP													
Bus Mgmt		3	1	1	4	3	2	1	2	3	1	1	1	23
_	ENP													
	ENW													
	IME													
	EBP													
Mkt Rep		3	1	1	4	3	2	1	2	3	1	1	1	23
,	ADC													
	FMP													
	TMR													
State	LEAD	2	2	2	2	2	2	2	2	2	2	2	2	24
	CHP	Gold												

## STATE TO INTERNATIONAL CDC Quota 2002-2003

Individual Series(11)	6		
Management Team Decision Making (5)	5		
Marketing Research(5)	4		
Chapter Team(5)	4		
Business Ownership and Entrepreneurship(4)	4		
Marketing Representatives(3)	4		
Leadership Delegate	24		
Gold Level Chapter Activities	ΑII		
State Officers	ΑII	(voting delegates	18)

#### AGREEMENT TO SUPERVISE STUDENTS FROM OTHER SCHOOLS

Activity: State DECA Career Development Conference

Date: March 16 – 18, 2003

Location: Lake Ozark, MO Lodge of Four Seasons

This letter is to verify that I have agreed to supervise the following students from the school listed, at the above conference. I understand that I will be responsible for their compliance with the guidelines of the "DELEGATE CONDUCT CODE" as established by the Missouri Association of DECA. Any violation of the conduct code will subject my entire delegation to possible conference expulsion and/or probationary status.

District		
Student Name		Gender
1		
2		
3		
4		
5		
6		
7		
8		
9		
10		
Principal of Students Signature	Students' Advisor Signature	
Supervising Advisor Signature	School	
Principal of Supervising Advisor Signature		<del></del>

Please sign and return this form with your registration materials. You must have the Student Consent Form for each student you are supervising in your possession at the conference.

### Missouri DECA Comprehensive Consent Form

The Missouri Association of DECA requires each delegate attending a state association approved conference to read and complete this form and return it to the Chapter Advisor as partial completion of the registration requirements. Completion and signing of this form indicate that the DECA member, DECA member's parent or guardian, school administrator, and chapter advisor have read this form and approve its contents. Consent and approval indicated by the signing parties are applicable to the following Missouri DECA activities:

State DECA Career Development Conference, Lake Ozark, March 16-18, 2003 International DECA Career Development Conference, Orlando, FL, April 25-30, 2003

TRAVEL CONSENT			
I hereby give my son	_	permiss	ion to
participate in the Missouri DE			
MEDICAL CONSENT (Pleas	e Type or Print)		
I,		,,	
(NAME OF PARENT G			(RELATIONSHIP TO MEMBER)
of	,	,,	
(NAME OF MEMBI	ER)	(AGE)	(SOCIAL SECURITY NO.)
of			
		DDRESS, INCLUDING ZIP C	ODE)
			al treatment required by ille participating in any of the activities
listed above.			
Health Insurance Co. Name:			
		Policy No.	
(BILLING ADDRESS )		(PHONE N	UMBER)
Family Physician's Name:		Phone	:
Address:			
(ZIP)	(STREET)	(CITY)	(STATE)
Allergic to:		(LIST ALL MEDICATI	ONS)

### **Delegate Conduct Practices and Procedures**

- 1. The term "delegate" shall mean any DECA member, including advisors, attending Missouri DECA approved activities.
- 2. There shall be no defacing of public property. Any damages to any property or furnishing in the hotel rooms or building must be paid for the individual or chapter responsible.
- 3. Delegates shall keep their adult advisors informed of their activities and whereabouts at all times.
- 4. Delegates should be prompt and prepared for all activities.
- 5. Delegates should be financially prepared for all possibilities.
- 6. Dates shall be permitted to authorized activities only and between delegates only.
- 7. No alcoholic beverages or narcotics in any form shall be possessed by delegates at any time, under any circumstances.
- 8. No smoking will be permitted.
- 9. No delegates shall leave the conference site (except for authorized activities) unless permission has been received from the Chapter Advisor.
- 10. Delegates are required to attend all general sessions and activities assigned, including workshops, competitive events, committee meetings, etc. for which they are registered unless engaged in some specific assignment taking place at the same time.
- 11. Identification badges will be worn at all times.
- 12. Appropriate dress of businesslike attire is expected. DECA blazers are proper for any conference activity.
- 13. Chapters will be responsible for delegates' conduct.
- 14. No boys in girls' rooms, no girls in boys' rooms without the door wide open and permission of chapter advisor or chaperon.
- 15. Students are not allowed to drive to any State, Regional or International DECA event. All delegates to these conferences are expected to travel as a delegation, attend the entire conference and complete all conference activities.
- 16. Delegates violating or ignoring any of the conduct rules will subject their entire delegation to being unseated and their candidates or competitive events participants being disqualified. Individual delegates may be sent home immediately at their own expense. Curfew will be enforced. Curfew means delegates will be in assigned rooms.
- 17. Delegates shall not engage in any lewd, indecent, sexual, or obscene act or expression. Delegates shall not engage in verbal, physical, or sexual harassment, hazing, or name-calling. The use of slurs against any person on the basis of race, color, creed, national origin, ancestry, age, sex, sexual orientation, or disability is prohibited.

I approve the student named on side one to attend and travel to the Career Development Conference and other listed activities of DECA. I realize that violation of any rules can result in the immediate return of the student, at his or her own expense, to his/her home community. It is the responsibility of the parent/guardian to meet the delegate at the airport, bus terminal, etc., should it be necessary to send the delegate home. Furthermore, I have read and fully understand the Missouri DECA Delegate Conduct Practices and Procedures and agree to comply with these conduct guidelines. I am aware of the consequences that will result from violation of any of the above guidelines.

(Date)	(Parent or Guardian Signature)	
(Date)	(DECA Member Signature)	
(Date)	(Chapter Advisor Signature)	
(Date)	(School Official Signature) (SIGNATURES REQU	 IRED)

### **DECA ADVISOR HEALTH CONTACT INFORMATION**

NAME				
SSN:				
	(COMPLETE H	OME ADDRESS, INCLU	IDING ZID C	ODE)
In Case of emergency, contact	•			,
in case of emergency, contact	•			
relationship				
Phone	-			
Health Insurance Co. Name: _			Grou	up #:
			Polic	cy #:
(Billing Address )		(Phone Number)		<u></u>
Family Physician's Name:			Pho	ne:
Physician's Address:				
(STREET)	(CITY)		(STATE)	(ZIP)
Allergic to:				
	(LIST A	LL MEDICATIONS)		
Additional Information:				

DECA Advisors may voluntarily submit any or all of the above information to the address below. This information will only be used should the need arise at a Missouri DECA sponsored conference.

Missouri DECA State Advisor P.O. Box 480 Jefferson City, MO 65102

Please Type/Print	School				
Received	Advisor				
Sta	Missouri DECA atement of Assurance				
l,,	have properly completed and signed Missouri DECA				
Comprehensive Consent For DECA activities. By signing Missouri DECA Comprehens	rm on file for each student attending the Missouri below, I am also indicating that I will have the sive Consent Form in my possession for the duration ng travel to and from these activities. I also				
Missouri DECA will not co Missouri DECA activities.	Missouri DECA will not collect the Comprehensive Consent Form prior to or a Missouri DECA activities.				
	prehensive Consent Form, when properly and totally pest protection for my student's medical needs and ctivities.				
	ereby offer assurance that I understand and agree to ed as indicated by my signature appearing below.				
 Date	Chapter Advisor Signature				
	School Official Signature				

PLEASE RETURN THIS FORM TO THE STATE ADVISOR PRIOR TO ATTENDING YOUR FIRST STATE ACTIVITY.